



**Agenda Key September 2016 highlights** Main events in Q3 2016 Financial performance BGAAP Financial performance IFRS Solvency II Investment portfolio Rating **Appendix** 

Figures as per end of September are based on audited statutory (limited review) and non-audited consolidated financial statements



#### **Key September 2016 highlights**

**Key events** 

- Switch V operation (redemption bonus of 10% to the holders of a First A product)
- Terrorist attacks in Brussel: cost of €10M after reinsurance and TRIP
- Reduction of duration gap mainly through the acquisition of hedging instruments
- Recovery of tax dispute (€213M)
- **Brexit**
- Financial recovery plan sent to NBB on 30 September 2016

BGAAP - Ethias SA

**Financial** results

**Operating** result

Net

income

• €196M o/w €157M from Non-Life

- €188M taking into account :
  - Allocation to flashing light reserve : -€178M
  - The cost of the Switch V operation -€6M
  - The recovery of tax dispute : €213M
- Other exceptionals and tax: -€37M

IFRS - Ethias Group

- €178M o/w €150M from Non-Life
- €363M taking into account:
  - Dotation of LAT provision: -€41M
  - Recovery of tax dispute: +€213M
  - Switch V premium: -€6M
  - Other exceptionals and tax: +€19M

**Business units** (IFRS)

Non-Life

- Operational result €150M
- COR 92.1%

GWP €1,103M

Life

- GWP €783M
- Operational result €28M

**Balance sheet** strength (IFRS)

**Equity** 

Debt ratio

Solvency II

U/R gains

- €2,209M, from €1,869M in 18.9%, down from 21.5% 115.69% vs 131.56% end €2,210M, up from 2015 in 2015
  - 2015
- €1.622M in 2015

Investment portfolio

- €18.6B total investment portfolio
- 78.8% invested in bonds (o.w. 60% government bonds, o.w. 93% rated BBB or higher)
- 7.7% held in cash
- 2.7% in real estate office buildings and nursing homes (cash flow guaranteed over the long term)

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#### Key events in Q3 2016

#### Decrease in the life reserves for Individuals

Launch in December 2015 of the Switch V operation (holders of a First A are offered an exceptional redemption bonus of 10%) with surrenders of €65M for a cost of €6M

02/2016

#### Recovery of tax dispute

Recovery of €213M within the frame of the dispute between Ethias and the tax authorities with regards to the pension insurance

06/2016

07/2016

**Brexit** 

#### Financial Recovery Plan

Presentation of a financial recovery programme to the NBB (National Bank of Belgium) on 30 September 2016, aiming at restoring the level of eligible own funds covering the solvency capital requirement of the group so that the group's entities can meet their additional requirements at all times.

09/2016

#### Decrease in the life reserves for Individuals

Launch in November 2016 of the Switch VI operation (holders of a First A are offered an exceptional redemption bonus of 25%) with surrenders of €762M as per 23/12/2016 for a cost of €191M and additional potential surrenders of around €20M (pending finalization of the transaction)

11/2016

## Creation of an Organism Financing Pensions (OFP)

12/2015

Creation of an OFP multiemployers in first and second pillar

#### Terrorist attack in Brussel

Cost for Ethias of €10M after reinsurance and TRIP

03/2016

Succes of 60+ retirement plan, one of the measures of reduction of overhead costs

Reduction of the duration gap (Switch operations, acquisition of hedging instruments, ...)

Decrease in interest rates (loss of 72bps for the swap 10 years between end december 2015 and end september 2016)

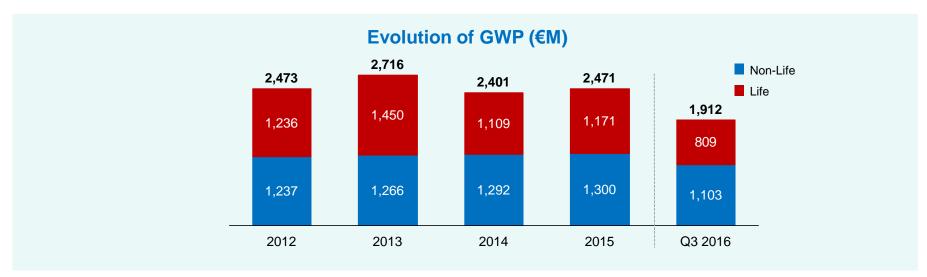
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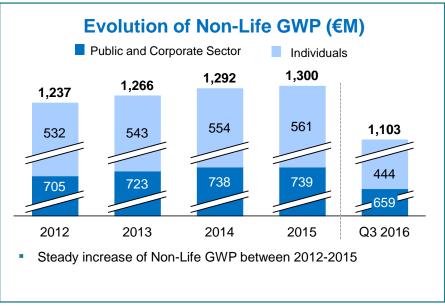
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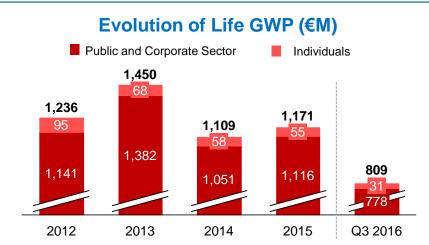
**Appendix** 



#### Balanced Non-Life/Life inflows despite discontinuation of Life Individuals

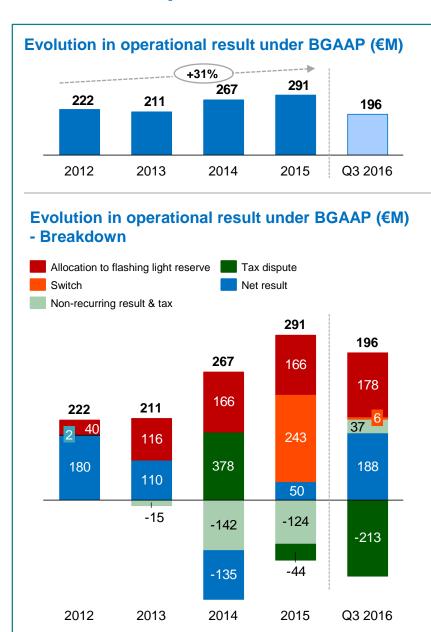






- Discontinuation of Life Individuals (EC decision)
- High 2013 GWP of €1.4 billion of Life to Public & Corporate Sector impacted by one-offs (unique premiums)

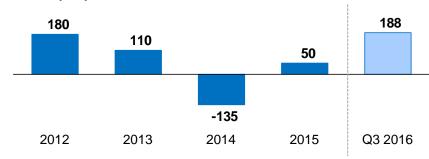
#### **Evolution in operational result**



- Strong operational 2015 result of €291M, after adjusting the reported net result of €50M by the following elements:
  - €(166)M allocation to flashing light reserve
  - €(243)M gross costs related to Switch IV
  - €44M of recovery on tax dispute
  - €124M of non-recurring items and tax: essentially gains on disposals
    of securities and reversals of surplus financial provisions partially
    offset by the acquisition cost of a derivative instrument for hedging
    against interest rate decrease
- Operational Q3 2016 result of €196M, after adjusting the reported net result of €188M by the following elements:
  - €(178)M allocation to flashing light reserve (\*)
  - €(6)M gross costs related to Switch V
  - €213M of recovery on tax dispute
  - — €(37)M of non-recurring items and tax : essentially the cost for the 60+ retirement plan partly compensated by the non recurring financial items
- Over the last years, operational result in the range of €200-300M
- Ethias expects to maintain its operational result in this range by implementing its strategy and continuing the following actions:
  - Cost reduction
  - Operational and technical excellence
  - Pro-active management on First reserves (run-down strategy)
  - Improvement of underwriting
  - Reduction of claim handling costs
  - Strengthening of sales force
  - De-risking of investment portfolio
- (\*) The financial statements as per 30<sup>th</sup> of September have been established taking into account the allocation to the flashing-light provision, in compliance with the circular NBB\_2016\_39 issued in October 2016

#### **Evolution in net result**

#### **Evolution in net result under BGAAP (€M)**

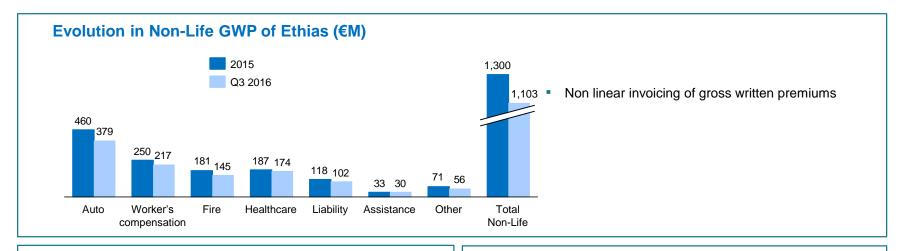


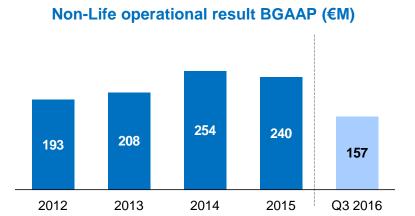
#### **Evolution in net result under BGAAP (€M) - Breakdown**

	2012	2013	2014	2015	Q3 2016
Technical result pre-allocation	251	235	401	164	218
o/w Non-Life	193	208	272	310	175
o/w Life	58	27	129	(146)	43
Allocation to flashing light reserve	(40)	(116)	(166)	(166)	(178)
Technical result post-allocation	211	119	235	(2)	40
o/w Non-Life	189	202	263	298	162
o/w Life	22	(83)	(28)	(300)	(122)
Non-technical result	(28)	(24)	(366)	56	150
o/w recurring items	(28)	(24)	(8)	(5)	(11)
o/w financial non recurring items	0	0	20	17	2
o/w non-recurring items (tax dispute)	0	0	(378)	44	213
o/w other non recurring items	0	0	0	0	(54)
Tax	(1)	15	(1)	(3)	(2)
Net result	182	110	(132)	51	188
Net result <sup>1</sup>	180	110	(135)	50	188

<sup>&</sup>lt;sup>1</sup> Post transfers and withdrawals from untaxed reserves

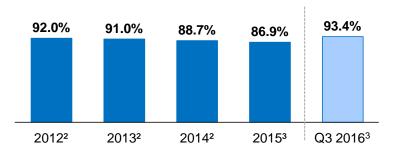
#### **Focus on Non-Life business**





#### Robustness of the Non-Life model given the significant and recurring profitability for several years now

#### **Net combined ratio of Ethias (BGAAP)**



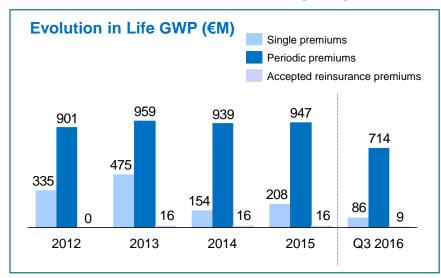
- Net CoR among the best of the Belgian market resulting on the one hand, from the various optimizations operated since several years in terms of pricing, claims management and management of overheads and, on the other hand, from of our distribution model which is primarily direct.
- NetCoR in Q3 2016 is in line with our forecast and reflect competitive pressure

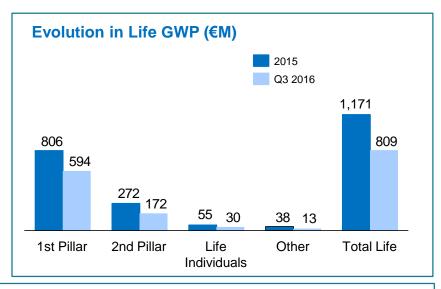
<sup>&</sup>lt;sup>1</sup> Non-Life technical result post allocation to flashing light reserve

<sup>&</sup>lt;sup>2</sup> Based on internal calculations

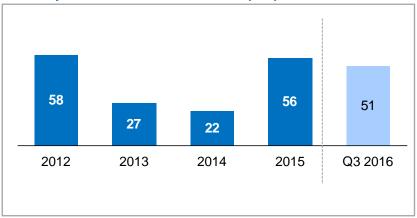
<sup>3</sup> Based on Assuralia formula

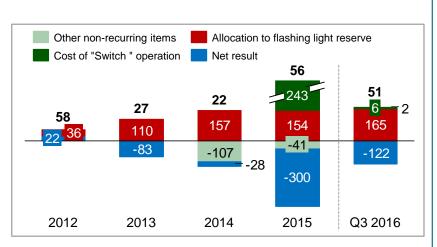
#### Focus on Life business (1/2)





#### Life operational result BGAAP (€M)

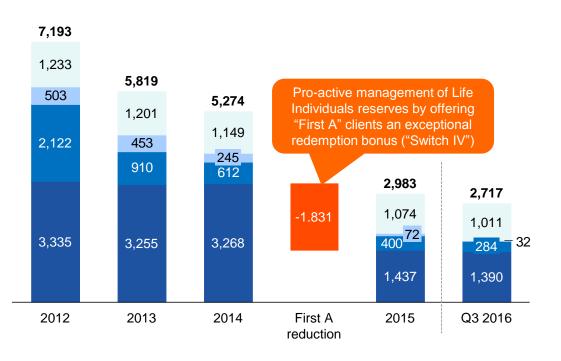




- Life operational result (pre-allocation to flashing light reserve and non-recurring items) has been positive since several years
- Life result impacted by :
  - The allocation to the flashing light reserve (BGAAP constraint) amounting to €(165)M in Q3 2016.
  - The cost of the "Switch" operations amounting to €243M in 2015 and to €6M in Q3 2016
  - Non-recurring items of €(2)M in Q3 2016

#### Focus on Life business (2/2)

#### **Evolution in Life Individuals reserves (€M)**



#### Impact of redemption offers on First A:

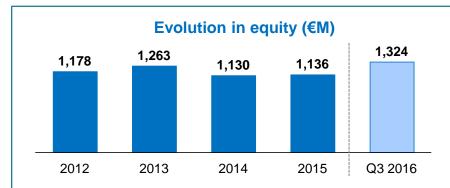
- In Q1 2015: Switch IV operation (exceptional redemption bonus of 4 years' interest, equivalent to an exit premium of c.14%) with surrenders of €1.9 billion (for a cost of €243M) which, combined with the interest capitalization on existing contracts, involve a reduction of reserves for an amount of €1.8 billion in 2015 (representing 56% of 2014 First A reserves)
- In Q2 2016: Switch V operation (redemption bonus of 10%) with surrenders of €65M (for a cost of €6M)
- Switch VI operation launched in November 2016 (redemption bonus of 25%)
- All those Switch operations impact positively our SII ratio and our duration gap
- Average guaranteed interest rate of First A:
   3.44% as per end of September 2016

First Invest (incl. Junior): guaranteed interest rate of 0%

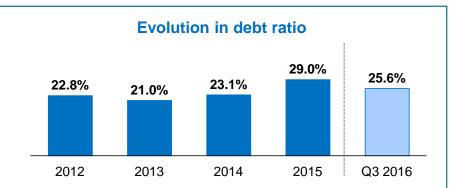
First B : guaranteed interest rates (limitation in time)

First A: guaranteed interest rates (no limitation in time)

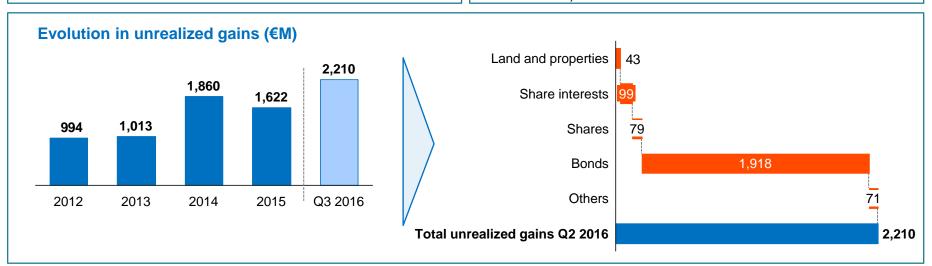
#### Other key elements



- Slight improvement in equity in 2015, the year result of around €50M being used for the payment of a dividend to Vitrufin of about €45M
- High increase in equity in Q3 2016 due to the Q3 result of €188M



- Deterioration of debt ratio in 2015 following the issuance of additional bonds for an amount of € 170.8M in par value
- Decrease in the debt ratio in Q3 2016 due to the increase in equity. Note that this ratio doesn't include the collateral received (€260,5M) in guarantee of hedging operations (acquisition of forward bonds and swaptions) against a decrease in interest rates (same amount on the asset side)



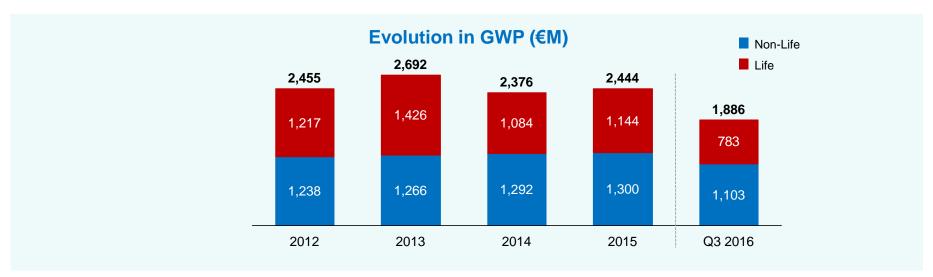
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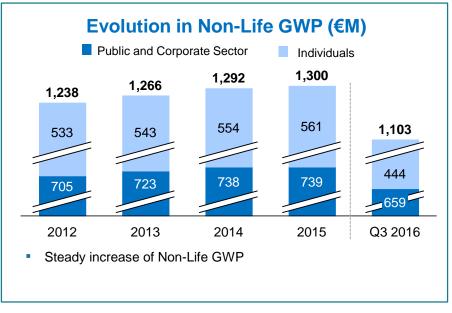
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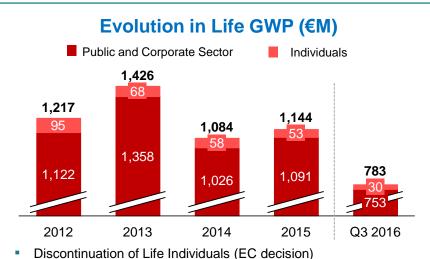
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#### Balanced Non-Life/Life inflows despite discontinuation of Life Individuals





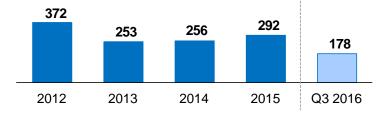


High 2013 GWP of €1.4 billion of Life to Public & Corporate Sector

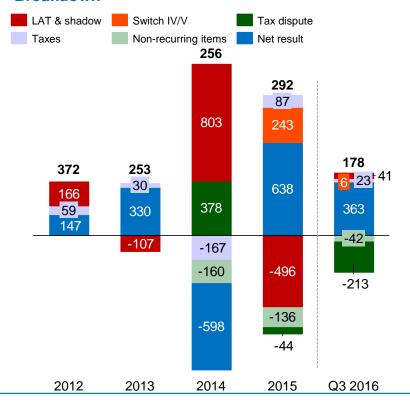
impacted by one-offs (unique premiums)

#### **Evolution in operational result**





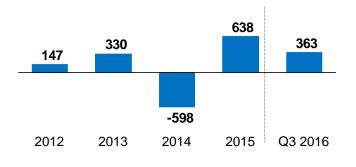
#### Evolution in operational result under IFRS (€M) - Breakdown



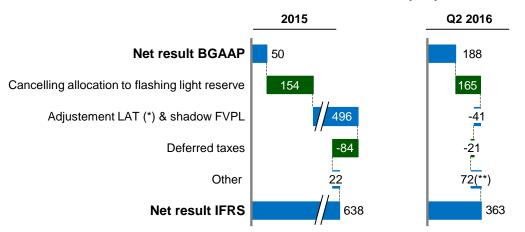
- Operational 2015 result of €292M, after adjusting the reported net result of €638M by the following elements:
  - The reversal of Life insurance provisions following the increase in interest rates (impact of €502M)
  - The valuation of some securities in market value shadow FVPL (impact of -€6M)
  - The recovery of €44M on tax dispute
  - €(243)M gross costs related to "Switch IV"
  - Other non-recurring items: essentially gains on disposals of securities and reversals of surplus financial provisions partially offset by the acquisition cost of a derivative instrument for hedging against interest rate decrease
- Operational Q3 2016 result of €178M, after adjusting the reported net result of €363M by the following elements:
  - The dotation of Life insurance provisions following the decrease in interest rates (impact of -€16M)
  - The valuation of some securities in market value shadow FVPL (impact of -€25M)
  - The recovery of €213M on tax dispute
  - The gross costs related to "Switch V" (impact of -€6M)
  - Other non-recurring items (+€42M), essentially financial non recurring items
  - The deferred tax assets of -€23M
- Over the last years, operational result in the range of €250-300M
- Ethias expects to maintain its operational results in this range by implementing its strategy and continuing the following actions:
  - Cost reduction
  - Operational and technical excellence
  - Pro-active management on First reserves (run-down strategy)
  - Improvement of underwriting
  - Reduction of claim handling costs
  - Strengthening of sales force
  - De-risking of investment portfolio

#### **Evolution of net result under IFRS (€M)**

#### **Evolution in net result under IFRS (€M)**



#### Reconciliation of net result between BGAAP & IFRS (€M)



#### Breakdown of net result under IFRS (€M)

	2012	2013	2014	2015	Q3 2016
Technical result	200	366	(439)	630	185
o/w Non-Life	171	233	242	306	165
o/w Life	29	133	(681)	324	20
Non-technical result	6	(6)	(326)	95	201
o/w recurring items	6	(6)	32	30	1
o/w financial non-recurring items	0	0	20	17	(1)
o/w non-recurring items (tax dispute)	0	0	(378)	44	213
o/w other non-recurring items	0	0	0	4	(12)
Tax	(59)	(30)	167	(87)	(23)
Net result	147	330	(598)	638	363
For reference :					

110

(135)

50

188

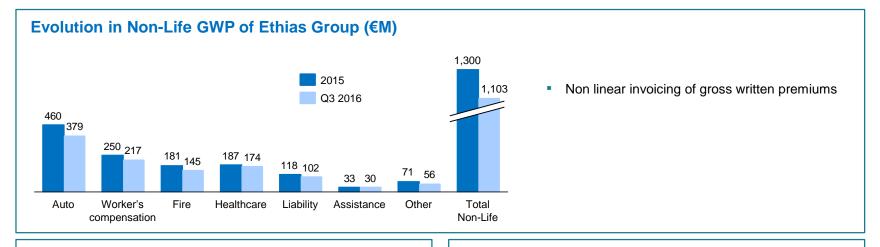
(\*) impact of changes in interest rates

Net result BGAAP

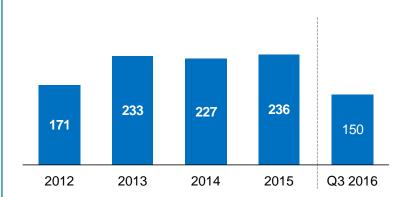
(\*\*) Namely includes the provision for the 60+ retirement plan (different valuation rules between BGAAP & IFRS)

180

#### **Focus on Non-Life business**

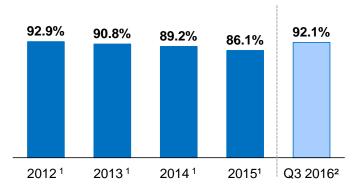






 Robustness of the Non-Life model given the significant and recurring profitability for several years now

#### **Net combined ratio (IFRS)**

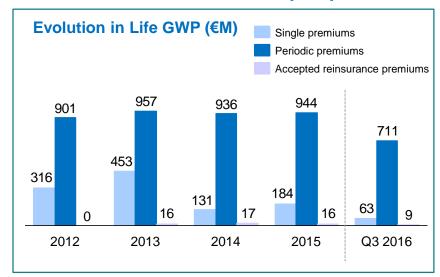


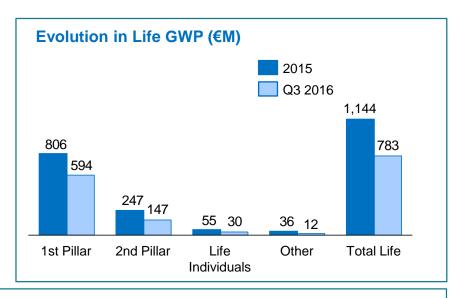
- Net CoR among the best of the Belgian market resulting on the one hand, from the various optimizations operated since several years in terms of pricing, claims management and management of overheads and, on the other hand, from of our distribution model which is primarily direct
- NetCoR in Q3 2016 is in line with our forecast and reflect competitive pressure

<sup>&</sup>lt;sup>1</sup> Based on internal calculations

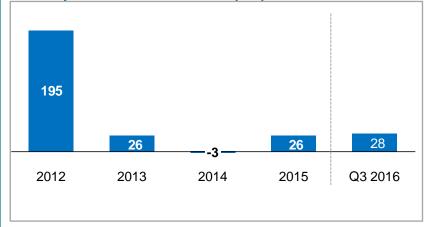
<sup>&</sup>lt;sup>2</sup> Based on internal calculations using Fitch methodology

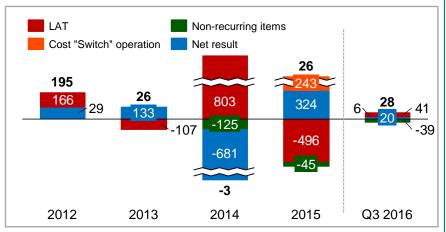
#### Focus on Life business (1/2)





#### **Life operational result IFRS (€M)**

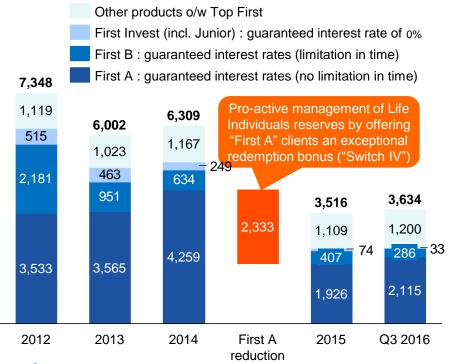




- With the exception of 2014, the Life result (excluding non-recurring items) is positive over the period 2012-Q3 2016
- The Life technical result is dependent on the results of the LAT (depending on the interest rate environment and on our duration gap) and the cost of the "Switch" operation (for 2015 and 2016)

#### Focus on Life business (2/2)

#### Evolution in Life Individuals reserves (€M) – excluding unit-linked



#### Impact of redemption offer on First A:

- In Q1 2015: Switch IV operation (exceptional redemption bonus of 4 years' interest, equivalent to an exit premium of c.14%) with surrenders of €1.9 billion (for a cost of €243M) which, combined with the interest capitalization on existing contracts, involve a reduction of reserves for an amount of €2.3 billion as per end 2015 (representing 55% of 2014 First A reserves)
- In Q2 2016: Switch V operation (redemption bonus of 10%) with surrenders of €65M (for a cost of €6M)
- Switch VI operation launched in November 2016 (redemption bonus of 25%)
- All those Switch operations impact positively our SII ratio and our duration gap
- Average guaranteed interest rate of First A: 3.44% as per end of September 2016

#### **Duration gap**

Total

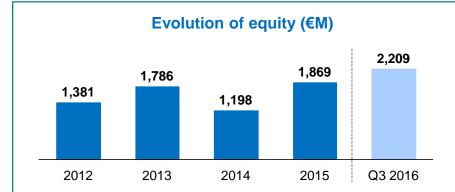
Life

Total Non-Life

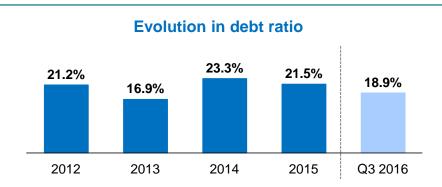
31/12/2014			31/12/2015			30/09/2016		
Assets Duration	Liab. Duration	Duration gap	Assets Duration	Liab. Duration	Duration gap	Assets Duration	Liab. Duration	Duration gap
4.51	12.26	(8.71)	7.24	12.57	(3.23)	9.33	13.72	(2.26)
3.44	5.85	0.14	4.31	4.44	1.49	4.69	5.02	1.16

- Life duration gap is mainly due to First A reserves
- Several actions have been undertaken in 2015-Q3 2016 to reduce the gap :
  - Switch IV and V offers
  - Reinvestment of cash in long-term linear bonds
  - Sales of shares/ABS and reinvestment in long-term bonds
  - Acquisition of financial hedging instruments related to FIRST A (protection against decrease in interest rates)
  - Review of part of the mortgage loan portfolio (switching from a variable rate to a fixed rate)

#### Other key elements



- In 2015, increase in equity (despite the cost of the "Switch IV" operation for an amount of €243M) following the reversal of the Life insurance provisions related to the increase in interest rates
- In Q3 2016, the increase is mainly explained by the recovery of tax dispute and the non life technical result



- Improvement of debt ratio in 2015, the increase in indebtedness resulting from the issuance of additional bonds being compensated by the strong increase in equity
- Decrease in the debt ratio in Q3 2016 due to the increase in equity. Note that this ratio doesn't include the collateral received (€260,5M) in guarantee of hedging operations (acquisition of forward bonds and swaptions) against a decrease in interest rates (same amount on the asset side)

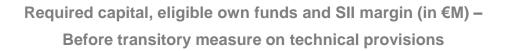
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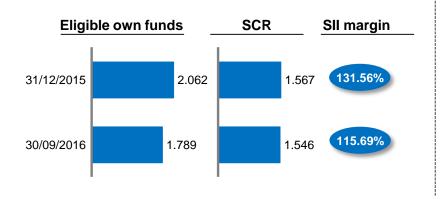
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#### Solvency II – with use of the standard formula (1/2)



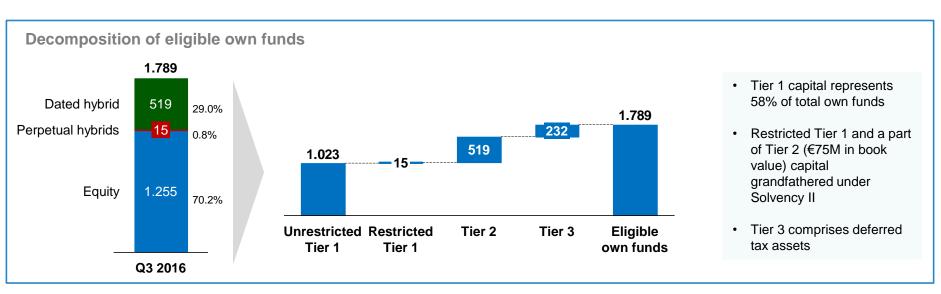


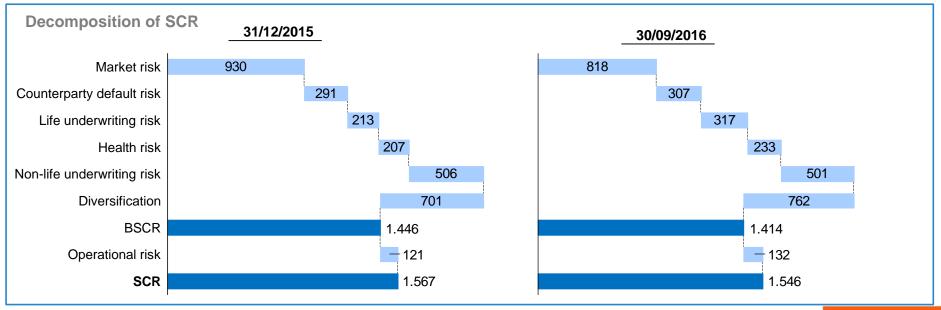
Simulation with transitory measure on technical provisions on all life segments

179%

- Deterioration of our SII margin mainly due to the important decrease in interest rates in Q3 2016.
- Strengthening of our SII margin for end 2016 mainly thanks to the result of the Switch VI operation launched in November 2016 (holders of a First A are offered an exceptional redemption bonus of 25%) with surrenders of €762M as per 23/12/2016 for a cost of €191M and additional potential surrenders of around €20M (pending finalization of the transaction). The impact on SII margin is around +22%.

#### Solvency II – with use of the standard formula (2/2)





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#### Total investment portfolio as of 30 September 2016

#### **Total investment portfolio by asset class** Asset class (€M) IFRS value 78.8% **Bonds Bonds** 14,674 Cash & equivalents 7.7% a/w Government bonds 8.773 Cash & cash equivalents 1,434 **Shares** 3.9% Shares (incl. funds & participations) 720 Other investments Other investments 689 Real Estate 2.7% Real Estate 500 Branch 23 (unit-linked) 356 Branch 23 (unit-linked)

**Derivatives** 

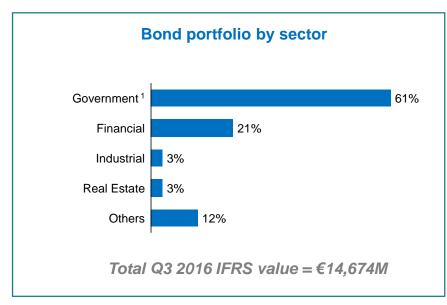
**Total** 

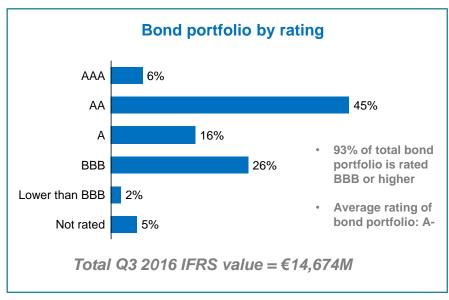
254

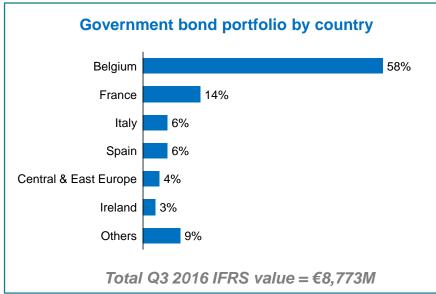
18,627

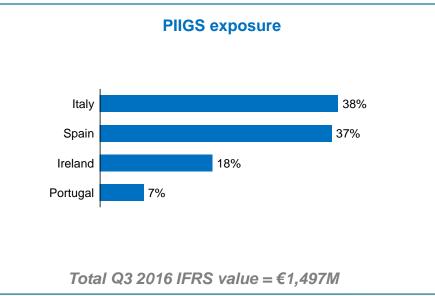
Derivatives 1.4%

#### Bond portfolio as of 30 September 2016

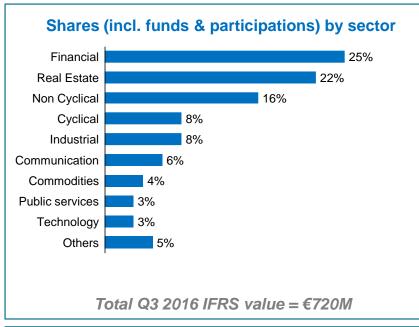


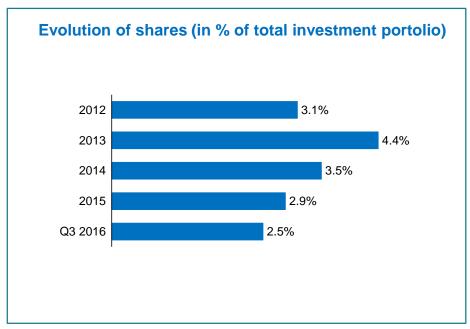


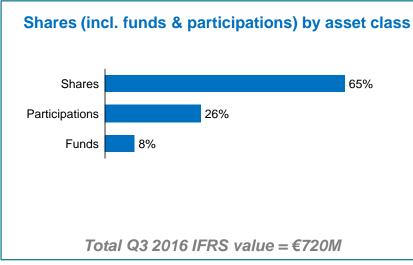


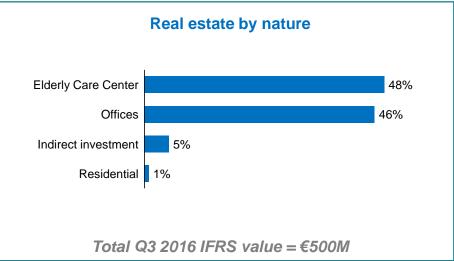


#### Shares (incl. funds) and real estate portfolio as of 30 September 2015









#### Agenda

- Key September 2016 highlights
- Main events in Q3 2016
- Financial performance BGAAP
- Financial performance IFRS
- Solvency II
- Investment portfolio
- Rating
- Appendix

Figures as per end of September are based on audited statutory (limited review) and non-audited consolidated financial statements



#### Rating overview

### **Fitch**Ratings

Insurer Financial Strength	ВВВ	Rating watch positive (RWP)
Long-Term Issuer Default Rating	BBB-	Rating watch positive (RWP)
Subordinated Debt Rating	ВВ	Rating watch positive (RWP)
Last review	12 Septe	mber 2016

"The rating actions follow Ethias's announcement that it is considering a plan aimed at strengthening its Solvency II position and reducing the sensitivity of its Solvency II coverage ratio to changes in interest rates. Resolution of the RWP will be dependent on the successful completion of the plan."

Fitch September 12th, 2016

#### **Selected extracts from Fitch report:**

"Plan to strengthen capital: Fitch Ratings understands that the National Bank of Belgium (NBB) has asked Ethias S.A. to strengthen the company's capital position and reduce the volatility of its Solvency II coverage ratio and its sensitivity to low interest rates."

"Adequate but Volatile Capital Position: Fitch considers Ethias'group regulatory capitalization as adequate. At end-2015, Ethias's group regulatory Solvency II ratio was 132%, excluding transitional arrangements. However, the group Solvency II margin is sensitive to interest rate changes. It fell to 125% (excluding transitional arrangements) in 1H16, driven by the decline in interest rates"

"Exposure to Interest-Rate Risk: Ethias is exposed to interest-rate risk as life technical liabilities are subject to high minimum guaranteed returns and there is a duration gap between assets and liabilities in the life accounts. However, the gap shrank significantly to 3.2 years in 2015 from 8.7 in 2014, following the Switch IV operation and the purchase of hedging derivatives."

"Strong Non-Life Perfomance: Ethias's non-life financial performance is strong. The technical non-life IFRS result for Ethias was a strong EUR306m in 2015 (2014: EUR242m). The net combined ratio for the group was 86.1% in 2015 (2014: 89.2%). Tight control of operating costs is key to the group's strategy, which is reflected in the combined ratio."

"Solid Business Position Concentrated on Belgian Market: Ethias a a solid business in the Belgian Insurance market. It was the fourth-largest insurer in 2015 by gross written premium (GWP)), with a market share of 11.3% in non-life insurance and 8.6% in life insurance. Ethias has strong historical links with Belgian local public organisations, with a market share of more than 80% in this sector."

## **Agenda** Key September 2016 highlights Main events in Q3 2016 Financial performance BGAAP Financial performance IFRS Solvency II Investment portfolio Rating

Figures as per end of September are based on audited statutory (limited review) and non-audited consolidated financial statements

**Appendix** 



#### **Consolidated balance sheet (IFRS)**

	2013	2014	2015	Q3 2016
Assets				<u> </u>
Goodwill	29	30	45	45
Other intangible assets	13	14	46	75
Properties and other fixed assets	133	132	136	137
Investments in associates	25	21	0	0
Investments properties	357	391	433	500
Financial investments	16.773	17.310	15.912	16.694
Reinsurers' share of insurance liabilities	141	114	134	152
Deferred tax assets	126	279	170	160
Receivables arising from insurance operations or accepted reinsurance	1.226	1.269	1.291	1.365
Receivables arising from ceded reinsurance operations	65	62	57	64
Other receivables	634	210	278	388
Other assets	286	281	258	202
Cash and cash equivalents	1.567	1.893	1.087	1.434
Available-for-sale assets including assets from discontinued operations	4	1	0	
Total assets	21.380	22.007	19.847	21.216
Liabilities				
Share capital	1.000	1.000	1.000	1.000
Reserves and retained earnings	249	574	-31	557
Net profit (loss) of the period	325	-604	633	364
Other items of comprehensive income	170	177	233	242
Equity of the Group	1.744	1.146	1.835	2.163
Non-controlling interests	42	52	34	46
Total equity	1.786	1.198	1.869	2.209
Insurance contract liabilities	8.136	8.530	8.607	9.085
Investment contract liabilities with discretionary participation features	9.470	10.279	7.351	7.684
Investment contract liabilities without discretionary participation features	0	4	4	4
Liabilities belonging to unit-linked insurance contracts	477	416	359	356
Profit sharing liabilities	13	21	38	3
Insurance and investment contract liabilities	18.096	19.250	16.359	17.132
Subordinated debts	322	322	454	453
Other financial debts	42	46	56	322
Employee benefits	537	603	502	565
Provisions	149	119	63	19
Derivative financial instruments	0	0	20	0
Tax payables	35	39	49	63
Deferred tax liabilities	4	4	0	22
Liabilities from operating activities	186	208	216	192
Other liabilities	218	214	259	239
Liabilities related to assets available for sale and discontinued operations	5	2	0	0
Total other liabilities	19.594	20.809	17.978	19.007
Total liabilities	21.380	22.007	19.847	21.216

#### **Consolidated income statement (IFRS)**

(in €M)	2013	2014	2015	Q3 2016
Gross premiums	2.692	2.376	2.444	1.887
Premiums ceded to reinsurers	-72	-41	-38	-37
Change in the provision for unearned premiums and outstanding risks <sup>1</sup>	-12	-15	-7	-130
Other income from insurance activities	3	4	5	4
Revenues from insurance activities <sup>1</sup>	2.611	2.324	2.404	1.724
Revenues from other activities	163	173	199	299
Revenues	2.775	2.497	2.603	2.023
Investment income	658	621	624	511
Net realized gains or losses on investments	33	120	34	-2
Change in fair value of investment through profit or loss <sup>2</sup>	82	22	26	22
Net financial income	773	764	684	531
Net revenues	3.548	3.261	3.287	2.554
Benefits and claims	2.633	3.185	2.137	1 754
	2.633 -26		_	1.754
Net expenses or revenues ceded to reinsurers		-15	-48	-18
Management costs <sup>3</sup>	281	285	258	218
Technical expenses for insurance activities	2.887	3.455	2.347	1.954
Expenses for other activities	175	542	201	197
Operating expenses	3.062	3.997	2.548	2.151
Change in depreciation and amortization on investments (net)	25	23	41	-14
Other investment financial expenses	83	-11	-45	9
Finance costs	18	18	20	22
Financial expenses	126	30	16	17
Net expenses	3.188	4.027	2.563	2.168
Goodwill impairment				
Net profit (loss) before tax	360	-766	724	386
Income taxes	-30	167	-87	-23
Net profit (loss) after tax	330	-599	637	363
Investment in associates through profit or loss	0	1	0	0
Net profit (loss) before tax of available-for-sale companies and of discontinued operations	0	0	1	0
Net consolidated profit (los) attributable to :				262
Net consolidated profit (105) attributable to :	330	-598	638	363
Owners of the parent	<b>330</b> 325	<b>-598</b> -604	<b>638</b> 633	364

<sup>&</sup>lt;sup>1</sup> Net of reinsurance; <sup>2</sup> Includes change in fair value at of the fair value of investments of which the financial risk is supported by the insured; <sup>3</sup> Includes contract acquisition costs, administration costs, internal claim handling costs and other technical expenses



#### **Disclaimer**

These assessments are, as always, subject to the disclaimer provided below.

Certain of the statements contained herein are statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Future actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, (ii) performance of financial markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) interest rate levels, (vii) currency exchange rates, (viii) increasing levels of competition, (ix) changes in laws and regulations, including monetary convergence and the Economic and Monetary Union, (x) changes in the policies of central banks and/or foreign governments and (xi) general competitive factors,

#### No duty to update

The company assumes no obligation to update any information or forward-looking statement contained herein, save for any information required to be disclosed by law



