# HALF YEAR RESULTS 2023

16.10.2023



**AGENDA** 

2

**Main events and KPI** 

**Ethias identity and ESG strategy** 

Transition to IFRS 9 / 17 standards

**Financial performance IFRS** 

**Financial performance BGAAP** 

Solvency II

**Investment portfolio and Life reserves** 

Rating

**Appendix** 

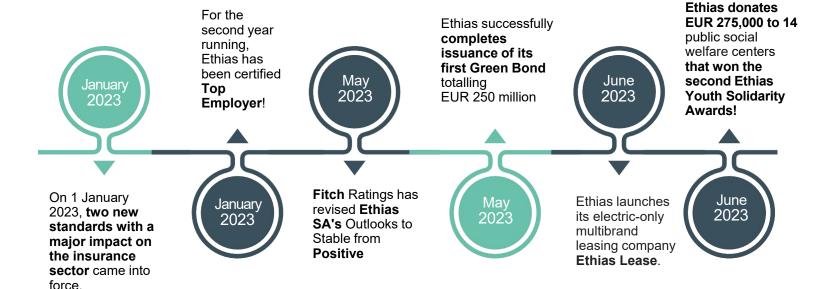


# Main events and KPI\*



MAIN EVENTS AND KPI

## **KEY EVENTS**





# MAIN EVENTS AND KPI

# IFRS result

Net group result (part of the group)

138 M€

(vs 34 M€ in H1 2022)

# IFRS group economic value

**2,671 M€** (vs 2,562 M€ at end 2022)

# Solvency

180% after deduction of a prorata of 108 M€ provisional dividend (vs 170% at end 2022)

### Total balance sheet

**18,926 M€** (vs 18,303 M€ at end 2022)



BGAAP gross written premiums

**1,075M€** (+**11%** vs H1 2022)

IFRS
Operating
Non-Life
result

**101 M€** (+2 M€ vs H1 2022)

IFRS Adjusted combined ratio

**88.6%** (-**2.2%** vs H1 2022)



BGAAP Gross written premiums

864 M€

(+14% vs H1 2022)

IFRS
Operating
Life result

94 M€

(**+5 M€** vs H1 2022)



# Ethias identity and ESG strategy



## **STRUCTURE**

#### **GROUP LEGAL STRUCTURE**





Provide a full range of services beyond insurance, including prevention, risk management and pensions



Unique multiemployer pension fund in Belgium that offers the best solutions for financing pensions



Tool for investing in startups working in insurtech and ecosystems with added societal value close to insurance



The only full-electric multi-brand leasing service on the market for private companies and local public bodies in Belgium



100%

digital

Provider of ICT solutions and services with a insurance European

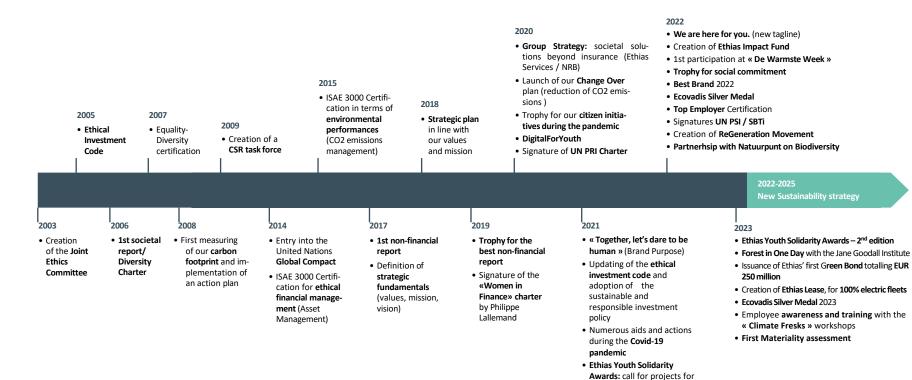


Development and services related to Car. Home and Health Care vocation assistance





#### HISTORY OF SUSTAINABILITY AT ETHIAS

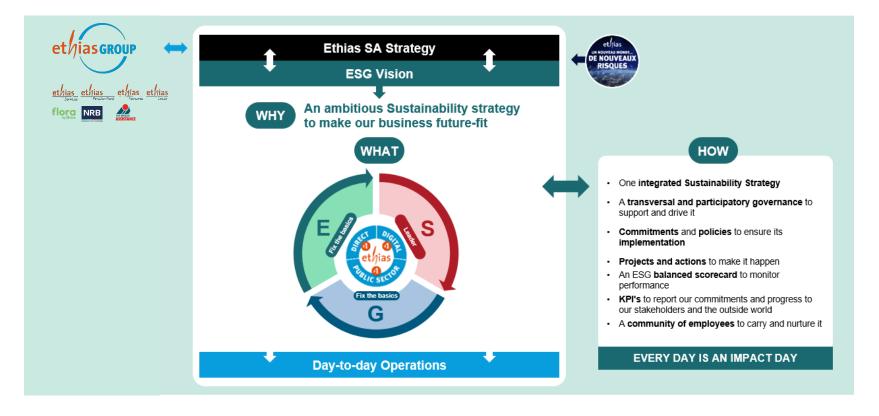


CPAS

 Signatures PBAF / BACA / Climate Action 100 +



#### STRENGTHENED ESG GOVERNANCE





### **KEY AWARDS & RATINGS**



- Ethias, certified Top Employer for the 2nd consecutive year
- Overall score above the sector average: 87.82%
   +4.21% compared to 2022
- 100% in two practices:
   « Organization & Change » and
   « Mission & Values »
- Practices with the strongest growth: +32.59% in « Diversity & inclusion » and +18.3% in Sustainability (Sustainability score = 95.63%)



Annual evaluation of our global ESG performance in four dimensions: Environment, Social & Human Rights, Ethics, Responsible Purchasing

Ethias' Ambitions					
2030	Gold	Score between 67% & 74%**			
2023	Silver	Score of 60%			
2022	Silver	Score of 61%			
2021	Silver	Score of 57%			



#### Ethias nominated in two categories:

- Resilience, for its « Urban Data » project
- Wellbeing, for its brand new wellbeing policy



# ETHIAS IDENTITY AND STRATEGY

## **ETHIAS - RESPONSIBLE INSURER**

#### ETHIAS YOUTH SOLIDARITY AWARDS 2023



- 2nd edition
- ≥ 275,000€ donated to CPAS for projects to fight child poverty
- > 14 prize-winners across Belgium





#### ETHIAS' FIRST GREEN BOND

**Green Financing** 



**Bond Issuance** 



Use of Proceeds



Process for **Project Evaluation** and Selection



Management of **Proceeds** 



Reporting and **External Review** 

Key SDG's addressed in our framework



Second party opinion:



Additional information of Ethias' financing framework available here

#### **April 2023**

Successfully completed the issuance of Ethias' first Green Bond

Main terms

Issuer:

Fthias SA

Rating of the issuer:

A (Fitch Ratings) Rating of the bonds:

BBB (Fitch Ratings) Issuance amount:

EUR 250 million

Type:

Green 10-vear bullet

Solvency II Tier 2

Maturity date: 05/05/2033

Annual coupon: 6,75 %

The proceeds of the issuance will be exclusively used to finance eligible projects

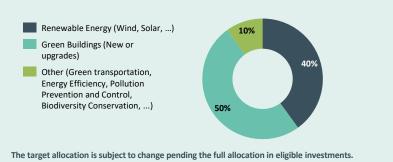
**Fully integrated** into Ethias' investment strategy and process

**Prioritise** financing of new projects or assets that meet the relevant criteria

**April 2025 Assurance report** 

will be published after full allocation





At 30/06/2023, over 40% of the use of proceeds is allocated in eligible investments (subject to compliance review).

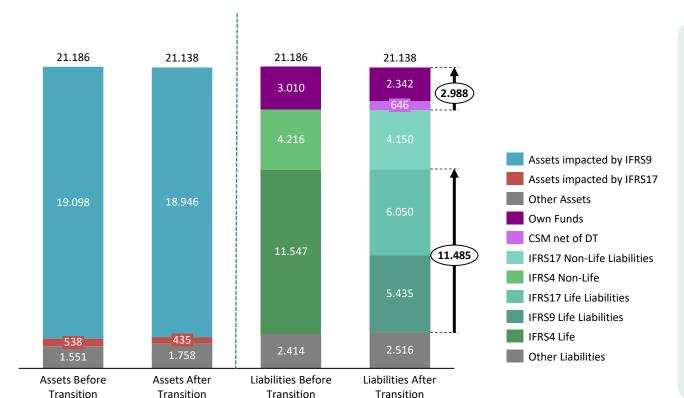


# Transition to IFRS 9 / 17 standards



# **Balance Before and After Transition\***

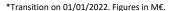
# Balance Sheet structure unchanged







- The global structure of the balance sheet is fairly stable after the transition, both on the assets and on the liabilities side.
- The major effect is the split of Life contracts between IFRS17 and IFRS9 and the appearance of the specific account of CSM.
- The total Non-Life Liability excluding the CSM is reduced by 67 M€. The CSM corresponding to Non-Life is of 136 M€ (102 M€ net of DT).
- The total Life Liability excluding the CSM is fairly stable. The main difference comes from the classification of part of the scope under IFRS 9 (at amortised cost). The CSM corresponding to Life is of 726 M€ (545 M€ net of DT).

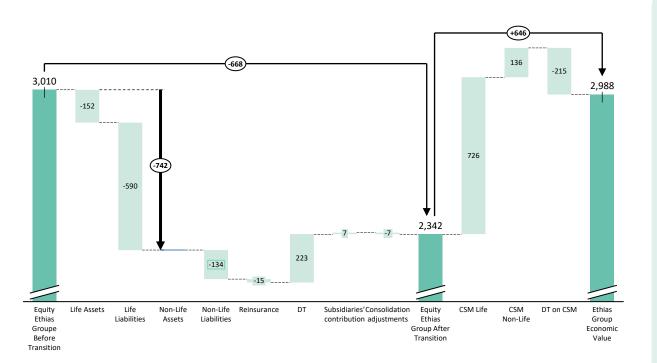




# FINANCIAL PERFORMANCE IFRS

# **Equity – IFRS Opening 12/2021**

# IFRS4/IAS39 vs IFRS17/IFRS9 - CONSO





- Financial assets revaluated under IFRS 9 (vs. IAS 39) reduce equity by -152 M€, following the revaluation at amortised cost under IFRS 9 (vs. OCI under IAS 39) of bonds held in portfolios opposite Life liabilities valued under IFRS 9 and not IFRS 17 (mainly Pillar 1 and financing funds whose business model is in HTC). We should also note a transfer from the OCI to retained earnings for 129 M€ in Non-Life and 58 M€ in Life, with no impact on equity.
- Life liabilities negatively impact equity by -590
  M€ mainly due to the inclusion of the CSM
  (726 M€ before tax), partly compensated by
  IFRS9 reclassification impact.
- Non-Life Liabilities negatively impact equity by -134 M€ while the CSM corresponding to Non-Life is of 136 M€ (before tax). Other technical impacts such as margin differences or discounting effects compensate eachother.
- Reinsurance has a slightly negative impact on equity of 15 M€ due to discounting and margin effects and the inclusion of credit risk considerations.

# **Key Accounting Choices**



#### Reporting Period / Frequency

- Year to Date
- •Semi-annual

#### **Discount Curves**

Bottom-up approach

#### Risk Adjustment

Confidence Level 85%

#### Measurement Models

- •PAA when possible (mainly on annual contracts)
- (Mod) BBA for remaining contracts
- •No Insurance Contracts valued via VFA

#### RS17 Transition Methods

- •FRA applied when practicable (mainly for Non-Life contracts measured with BBA Model)
- •FVA applied when FRA not practicable in order to allow for OCI position estimation (mainly on Life contracts)

#### **Accounting Classifications**

- Liabilities under IFRS9: Amortised Cost and corresponding Assets in Amortised Cost
- •Branch 23 portfolios: FVPL both for Assets and Liabilities
- Equities not in Branch 23 : FVOCI not recyclable
- •In Short Term portfolios : FVPL (limited amounts)
- •Loans : Amortised Cost
- •All other assets : FVOCI
- •IFRS17 Liabilities with OCI option



# Financial performance IFRS\*



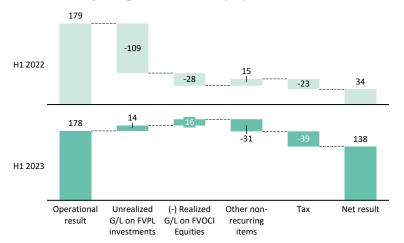
# **OPERATING RESULT**

### 20

### EVOLUTION IN OPERATING RESULT\* (M€)



#### From operating result to net result (M€)



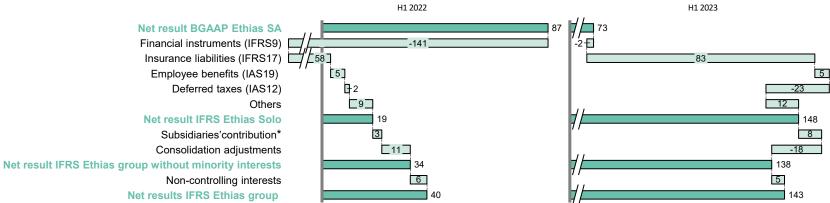
- The operating result amounts to 178 M€ which is lower than last year (-1 M€).
   >the main contributor remains Non-Life: 101 M€
  - >while the Life activity accounts for 94 M€.
- The performance in Non-Life (operating result +2 M€) increases due to lower claim charges partially
  compensated by lower financial results.
- The performance in Life (operational result +5 M€) was stronger due to better margins.
- The net result increases from 34 M€ to 138 M€ mainly due to unrealized G/L on FVPL investments (+123 M€) and realized G/L on FVOCI equities (+44 M€), partially offset by the decrease in operating result, in other non-recurring items (-46 M€) and the taxes (-16 M€).



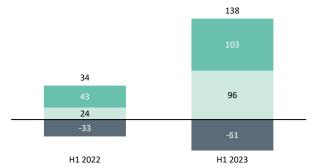
FINANCIAL PERFORMANCE IFRS

## **NET RESULT**

#### Reconciliation of net result between BGAAP & IFRS (M€)



#### **Evolution in net result (M€)**







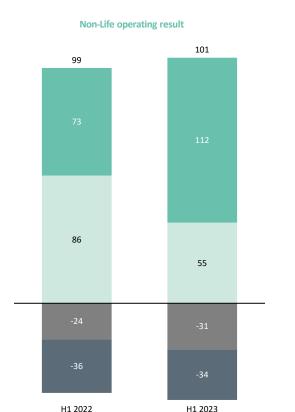
# FINANCIAL PERFORMANCE IFRS

# **FOCUS ON NON-LIFE BUSINESS**

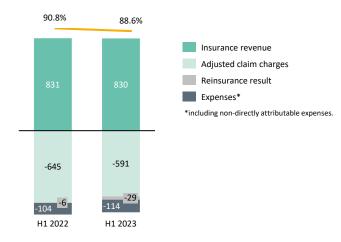
Insurance service result
Investment revenue

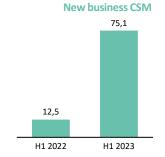
Other

Financial expenses from (re)insurance



#### Adjusted combined ratio



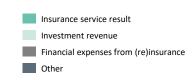


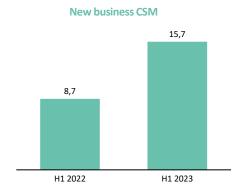
New business CSM increases reflecting improved claims anticipations on WC business.



# **FOCUS ON LIFE BUSINESS**





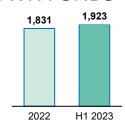




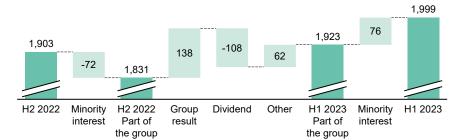
### **OWN FUNDS AND LEVERAGE**

## 24

#### **OWN FUNDS**

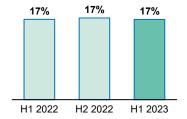






- The increase in equity (part of the group) between end-December 2022 and end-June 2022 is mainly explained by the following elements:
  - > the net result of the period (+138 M€): +148 M€ from Ethias SA and -10 M€ from consolidation adjustments and subsidiaries' contribution;
  - > the dividend attributed to the shareholders (-108 M€);
  - > Other movements (+62 M€): mainly the change in other equity items (+38 M€) due to IFRS adjustments on financial assets due to the increase in interest rates partly compensated by IFRS adjustments on insurance liabilities and deferred taxes.

#### **LEVERAGE**



- The financial leverage ratio is stable.
- The own funds used in the ratio have been adjusted with the evolution of the market value of assets.



## **DURATION GAP**

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The duration gap remains within internal limits.

	Dec-2022				
	Assets Duration	Liab. Duration	Duration gap		
Life	6.99	7.46	0.61		
Non-Life	6.11	6.54	1.05		
Total with IAS 19 and Sub-loans			0.60		

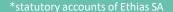
June-2023					
Assets Duration	Liab. Duration	Duration gap			
6.85	8.14	0.01			
5.73	5.97	1.06			
		0.13			

- The decrease of the duration gap is mainly due to a reinforcement of the derivatives program. We managed the duration gap through derivatives.
- The mitigation effects reinforced in 2023 lead the own funds to be nearly immunized to a change of the IR slightly (still slightly negatively exposed to an increase of the interest rates)
- The average duration gaps in both Life and Non-Life portfolios are neutral or positive.
- The duration gap including IAS 19 provisions and subordinated loans remains below 1 year (within the limits of our risk appetite).





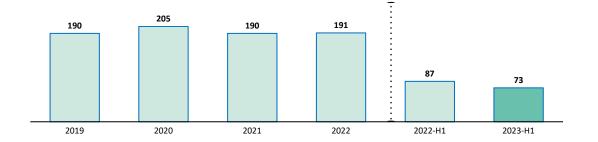
# Financial performance BGAAP\*





# INANCIAL PERFORMANCE BGAAP

# **NET RESULT IN BGAAP**

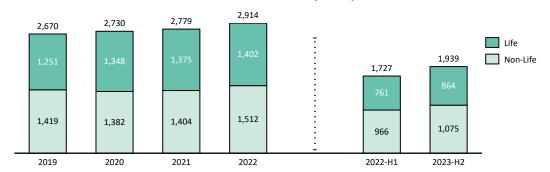


	2019	2020	2021	2022	2022-Q2	2023-Q2
Non-Life technical result	116	167	121	173	69	45
o/w Technical Items	269	319	256	277	114	120
o/w Financial revenues	110	99	115	149	83	60
o/w Expenses	-263	-251	-250	-253	-128	-135
Life technical result	103	81	102	85	39	56
o/w Technical Items	-347	-217	-177	-116	-66	-66
o/w Financial revenues	479	332	319	242	125	144
o/w Expenses	-29	-34	-40	-41	-20	-22
Non-technical result	-20	-25	-16	-20	-1	-13
Taxes	-9	-18	-18	-47	-21	-14
Net result*	190	205	190	191	87	73



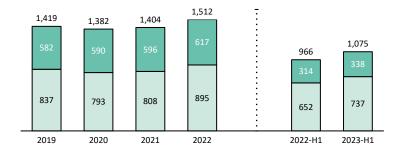
## **NON-LIFE AND LIFE PREMIUMS**

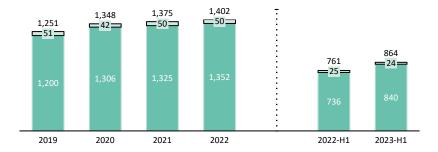
### EVOLUTION IN GROSS WRITTEN PREMIUMS (€M)



Individuals

Public and Corporate Sector





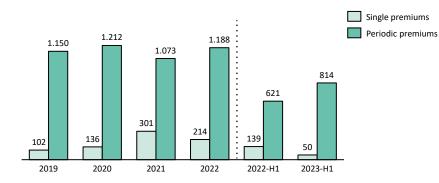
- Increase of Non-Life premiums by 11%
- +85 M€ (+13%) in Public & Corporate mainly thanks to growth in Worker's compensation (+74 M€), Fire (+11 M€) partly offset by Car (-17 M€)
- +23 M€ (7%) in Retail coming from increase in Car (+9 M€) and Fire (+8 M€).

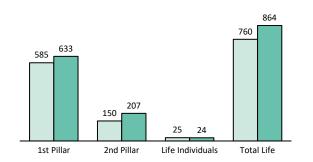




### **NON-LIFE AND LIFE PREMIUMS**

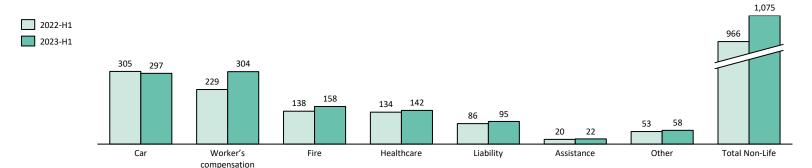






2022-H1 2023-H1

### NON-LIFE GROSS WRITTEN PREMIUMS (€M)



Growing premiums in Worker's compensation (+74 M€) and Fire (+19 M€); stable premiums in nearly all other products.



# Solvency II\*



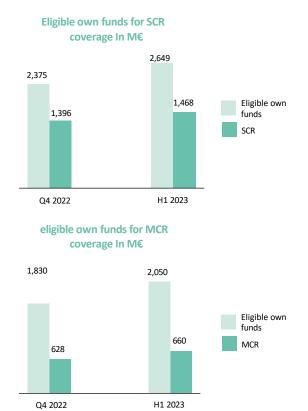
<sup>\*</sup> Solvency 2 annual reporting of Ethias SA solo

# SOLVENCY I

### **SOLVENCY RATIOS**

The solvency ratio reaches 180% at H1 2023 in line with Ethias Risk Appetite target.





#### The increase of the solvency ratio is explained by:

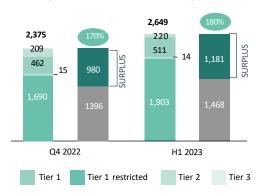
- +6.0% as a time and volume effect (post dividend).
- +4.5% due to more favourable spread environment.
- +4.1% following the new issue of the subordinated borrowing.
- +2.4% due to model improvements and model calibration.
- +1.3% due to the rise of interest rate over 2022 balance by the increase in Life UW risk.
- +0.8% in Property due to several revaluations.
- -2.3% following the inflation of exposure (Cat nat risk).
- -2.9% impact from equity due to the increase of the SA, the SCR increase following asset values.
- -4.0% due to provisional dividend for 2021.



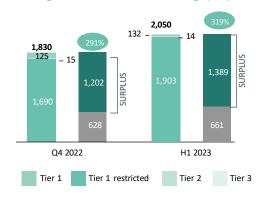
#### TIERING OF ELIGIBLE OWN FUNDS

#### Capital requirements are covered by own funds of high quality

#### Tiering of own funds for SCR coverage (M€)

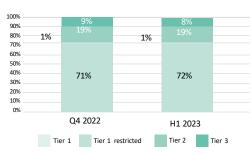


#### Tiering of own funds for MCR coverage (M€)

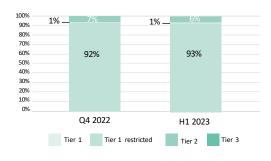


- Very high-quality capital structure:
   > unrestricted Tier 1 SCR coverage > 100%
- Restricted Tier 1 and Tier 2 are subordinated loans
- Tier 3 is composed of deferred tax assets
- SCR coverage: the eligibility limit is reached for Tier 3
- MCR coverage: the eligibility limit is reached for Tier 2

#### Quality of Solvency II Capital SCR



#### Quality of Solvency II Capital MCR



#### Strong capital structure with high percentage of Tier 1

#### SCR

• Tier 1 represents 72% of own funds at H1 2023 MCR

• Tier 1 represents 93% of own funds at H1 2023

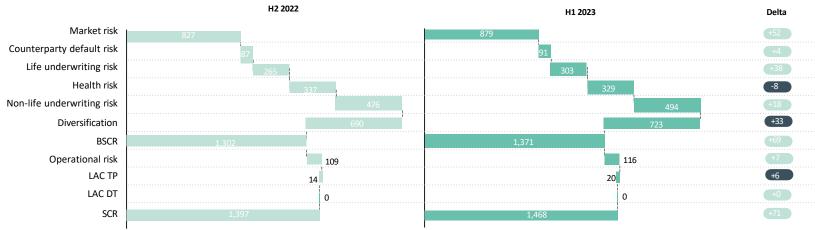


# OLVENCY II

## **COMPOSITION OF SCR**

#### The solvency capital requirement increased by 71 M€ in H1 2023





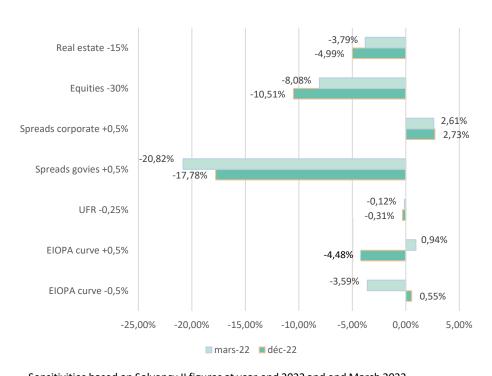
- Increase in market risk is mostly driven by the SCR Equity, explained by the increase of the symmetric adjustment
- Counterparty default risk increases slightly.
- Increase in life underwriting risk due to the increase of interest rates.
- Decrease in health risk due to the increase of interest rates.
- Increase in non-life underwriting risk due to higher exposure in cat nat risk
- Operational risk slightly increases as a consequence of higher non life best estimates of Premium
- Diversification has a higher impact due to the increase of life and market risks.
- The loss absorbing capacity of technical provisions increases in line with the increase of the life and market risks.
- . The loss absorbing capacity of deferred taxes is still null.



# **SOLVENCY SENSITIVITY TO MARKET FACTORS**

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#### Solvency II ratio sensivity per scenario



The solvency level is primarily sensitive to the evolution of credit spreads and interest rates:

- An increase in govies spreads has a negative impact on Ethias' solvency because of the large part of government bonds in the asset portfolio, partially mitigated by an increase in the volatility adjustment that reduces the best estimate of technical provisions. The sensitivity compared to last year is reduced by the hedging program of spread locks and forward sales.
- A increase in interest rates affects negatively the solvency ratio, especially because of the increase of the Life UW Risk in the lapse mass scenario.

The solvency ratio is also sensitive, to a lesser extent, to other factors

- Equities: the sensitivity of a downward shock is higher due to the evolution of the investment portfolio towards more equity.
- A decline in interest rates affects positively the solvency ratio.
   The downward sensitivity decreases due to higher interest rates at December 2022 and the transition to lapse mass scenario.
- **Real estate:** the impact of a downward shock is moderate and stable.
- Ultimate forward rate (UFR): the UFR remains at 3.45% in 2023. The sensitivity remains low as a consequence of the rise of interest rates.
- Higher corporate spreads lead to an improvement of the solvency thanks to the over-compensating effect of the volatility adjustment (VA) on the best estimate of technical provisions. The sensitivity remains stable compared with last year.

Sensitivities based on Solvency II figures at year-end 2022 and end March 2022.



# Investment portfolio\* and Life reserves\*\*



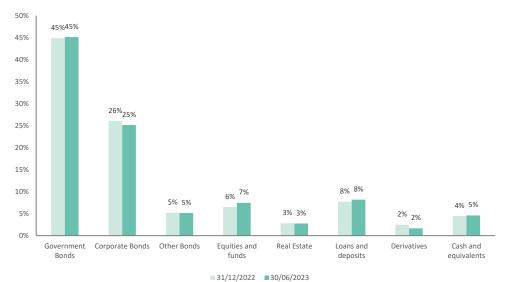
<sup>\*</sup> IFRS consolidated financial statements of Ethias SA, 2022 figures restated to meet the new IFRS 9 & 17 standards applicable from 2023.

<sup>\*\*</sup> BGAAP consolidated financial statements of Ethias SA.

## **INVESTMENT PORTFOLIO**

#### **ASSET ALLOCATION**





#### Book value in IFRS (excluding unit-linked)

Asset class (€M)	Dec-2022	Jun-2023
Government Bonds	6,814	6,919
Corporate Bonds	3,956	3,853
Other Bonds	788	787
Equities and funds	987	1,141
Real Estate	426	422
Loans and deposits	1,168	1,253
Derivatives	373	255
Cash and equivalents	678	705
Total	15,190	15,334

We continue our gradual transition to more yielding assets like Private Investments and Loans with still a major exposure to liquid assets such as Govies, Corporate Bonds and Shares.



# **INVESTMENT PORTFOLIO**

#### FIXED INCOME PORTFOLIO BY RATING

Market value in M€		30 June 2023					
	AAA	AA	Α	BBB	<= BB	No rating	Total
Bonds and similar securities	804	3.993	2.083	3.522	209	677	11.288
Loans and deposits	-	22	181	60	-	893	1.156
Receivables	-	-	-	-	-	477	477
Cash and cash equivalents	-	-	613	-	0	91	705
TOTAL	804	4.015	2.877	3.583	209	2.138	13.626

Market value in M€	31 December 2022						
	AAA	AA	Α	BBB	<= BB	No rating	Total
Bonds and similar securities	842	4.051	1.996	3.478	168	717	11.252
Loans and deposits	-	19	167	58	-	835	1.079
Receivables	-	-	0	-	-	413	413
Cash and cash equivalents	-	-	531	30	0	117	678
TOTAL	842	4.070	2.694	3.566	168	2.082	13.422

The evolution of "Bonds and similar securities" is due to reinvestments and movements in financial markets.



### **TECHNICAL PROVISIONS LIFE**

#### BGAAP FIGURES IN M€

#### Mathematical reserves Life 12/2022\*

in M€	Accounting	Guaranteed rate
	reserves 12/2022	
"First"-type products	435	2,21%
Retirement savings	392	2,57%
Other retail	197	2,72%
Retail Life	1.024	2,45%
Pillar 1	3.195	0,13%
Pillar 2	4.095	2,20%
Other Public&Corporate	58	1,92%
Public & Corporate Life	7.348	1,30%
Life branches 21 and 26	8.372	1,44%
UL - Retail	19	n/a
UL - Public&Corp	1.591	n/a
Life branche 23	1.609	n/a
Total Life	9.981	n/a

#### Mathematical reserves Life 06/2023\*

in M€	Accounting reserves 06/2023	Guaranteed rate 06/2023	Evolution
"First"-type products	427	2,22%	-1,76%
Retirement savings	388	2,56%	-1,16%
Other retail	197	2,65%	-0,03%
Retail Life	1.012	2,43%	-1,20%
Pillar 1	3.056	0,28%	-4,36%
Pillar 2	3.860	2,37%	-5,73%
Other Public&Corporate	57	1,99%	-1,90%
Public & Corporate Life	6.973	1,45%	-5,10%
Life branches 21 and 26	7.985	1,57%	-4,62%
UL - Retail	22	n/a	16,64%
UL - Public&Corp	2.031	n/a	27,70%
Life branche 23	2.053	n/a	27,57%
Total Life	10.038	n/a	0,57%

Life mathematical reserves increase over 2023 (+0.57%), resulting from various movements.

#### In guaranteed rate products:

- Retail life reserves decreased by 1.20%. On the one hand, existing reserves grow with the capitalization at the guaranteed rate, but on the other hand there is no new business in savings products, hence reserves are naturally decreasing over time.
- Life reserves in public and corporate (-5.10%) decrease in the first pillar and decrease in the second pillar.

#### In unit linked:

Reserves in public and corporate increased by 27.7%



<sup>\*</sup>without IAS 19 and without any additional provision (longevity, flashing light,...)



# Rating



### **RATING OVERVIEW**

# LATEST RATING ACTIONS AND EXTRACTS FROM FITCH PRESS RELEASES

Insurer Financial Strength	Α	Stable outlook
Long-Term Issuer Default Rating	A-	Stable outlook
Subordinated Debt Rating	BBB	



#### 4 May 2023: Fitch Revises Ethias's Outlook to Stable: Affirms at IFS 'A'

Fitch Ratings has revised Ethias SA's (Ethias) Outlooks to Stable from Positive, while affirming its Insurer Financial Strength (IFS) Rating at 'A' and Long-Term Issuer Default Rating (IDR) at 'A-'.

Ethias's ratings reflect the group's very strong capitalisation, moderate leverage, strong operating performance and strong company profile. The Outlook revision reflects Fitch's view that the combination of high inflation, subdued premium growth in Belgium and higher risk retention will weigh on Ethias's non-life earnings in 2023. As a result, we view an upgrade as unlikely over the next 12-24 months.

#### 28 April 2023: Fitch Rates Ethias's T2 Subordinated Green Bond 'BBB'

Fitch Ratings has assigned Ethias SA's EUR250 million issue of dated subordinated Tier 2 green notes (ISIN: BE6343437255) a 'BBB' rating. The notes are rated two notches below Ethias's Long-Term Issuer Default Rating (IDR) of 'A-', which has a Positive Outlook, comprising one notch for 'below average' recovery assumptions and one notch for 'moderate non-performance risk', in line with Fitch's notching criteria.



# Appendix



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# APPENDIX

### **CONSOLIDATED BALANCE SHEET**

TOTAL liabilities

IFRS\*

**ETHIAS SA CONSO - BALANCE SHEET** In thousands of € 12/2022 6/2023 **ASSETS** 32.903 Assets 290.647 323.550 Intangible assets 198.695 208.528 9.833 Tangible assets 91.952 115.022 23.070 Financial assets 16.319.928 16.893.492 Investment properties 426.296 421.720 -4.576 14.284.329 14.418.748 134.419 Financial assets Investments belonging to unit-linked insurance contracts 1.609.303 2.053.024 443.721 Other Assets 1.692.684 1.709.362 16.677 29.267 10.977 -18.290 Insurance assets Reinsurance assets 160.864 130.760 -30.103 -20.876 Deferred taxes 357,409 336.532 Trade and other receivables 413.172 477.460 64.288 Cash and Cash equivalent 677.736 704.579 26.843 Assets available for sale 13.909 0 -13.909 Other assets 40.328 49.053 8.726 TOTAL assets 18,926,403 LIABILITIES 1.902.884 1.999.034 96.150 Equity Share capital 1.000.000 1.000.000 0 Reserves and retained earnings 1.447.787 1.485.384 37.597 -616.944 -562.503 54.440 Other items of comprehensive income Non-controlling interests 72.041 76.154 4.113 16.400.376 16.927.369 526.993 Liabilities 9.067.804 9.508.396 440.592 Insurance contract liabilities 4.769 Reinsurance contract liabilities -0 4.769 5.145.957 5.122.936 -23.021 Investment contract liabilities Financial debts 1.128.922 1.120.471 -8.451 189.647 173.076 -16.571 Employee benefits Provisions 12.308 10.891 -1.417 Trade and Other payables 548.552 531.226 -17.326 20.622 20.083 -540 Deferred taxes Liabilities related to assets held for sale 304 0 -304 Other liabilities 286.259 435.519 149,260

18 926 403

623.144



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# **PPENDIX**

# **CONSOLIDATED INCOME STATEMENT**

IFRS\*

ETHIAS SA CONSO - Results			In thousands of €
	6/2022	6/2023	Variations
Insurance revenue	952.466	942.853	-9.613
Insurance service expenses	-838.964	-767.294	71.669
Net expenses from reinsurance contracts held	-6.985	-29.158	-22.173
Insurance service result	106.517	146.401	39.884
Revenue from financial assets not measured at FVTPL	198.124	168.901	-29.222
Net gains from the derecognition of financial assets measured at AC	183	-412	-595
Net gains on investments in debt securities measured at FVOCI reclassified to profit orloss on disposal	10.229	8.504	-1.724
Net gains on FVTPL investments	-340.048	138.722	478.770
Net change in investment contract liabilities	221.116	-117.063	-338.178
Amort./Depreciation of investment properties	-5.538	-4.730	808
Net credit impairment losses	-3.560	-9.319	-5.759
Other expenses related to investments	-5.995	-7.109	-1.114
Net investment income	74.510	177.496	102.985
Finance expenses from insurance contracts issued	-74.744	-81.849	-7.105
Finance income from reinsurance contracts held	902	1.066	163
Net insurance finance expenses	-73.842	-80.783	-6.941
NET INSURANCE AND INVESTMENT RESULT	107.186	243.113	135.928
Other operating income	218.910	238.394	19.484
Other operating charges	-246.338	-282.916	-36.578
Asset management services revenue	4.132	5.794	1.662
Finance costs	-13.646	-21.285	-7.639
NET RESULT BEFORE TAX	70.243	183.100	112.856
Income taxes	-24.950	-40.748	-15.798
NET RESULT AFTER TAX	45.293	142.352	97.059
Share of the associates in the result	-5.106	373	5.478
Net profit (loss) from discontinued operations	0	0	0
Net consolidated income	40.187	142.724	102.537
Group's share	33.810	138.097	104.287
Non-controlling interests	6.377	4.628	-1.750

<sup>\* 2022</sup> figures restated to meet the new IFRS 9 & 17 standards applicable from 2023.



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# HALF YEAR RESULTS 2023

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